



USA Compression Partners, LP 2016 Baird Industrial Conference November 10, 2016

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Outlook For Compression and Macro Drivers USA COMPRESSION



## **Compression Basics and the Need for Compression**

### Critical Infrastructure for US Natural Gas

What is Compression?

- Compression is a mechanical process where natural gas from a lower pressure is "smashed down" (compressed) to a smaller volume which results in a higher pressure
- In a nutshell, compression is used to boost the pressure of a volume of gas from a lower suction pressure to a resulting higher discharge pressure, shrinking the volume

Critical Part of Natural Gas Transportation

- The U.S. pipeline system which transports natural gas from producing areas to markets is generally designed to move gas at increasing pressures
  - Compression is a critical service throughout all stages of the natural gas value chain, including production at the wellhead, gathering, treating & processing, and transportation & storage
- Once installed, compression becomes key part of infrastructure, remaining in field for significant lengths of time; however, assets remain "moveable", which allows for redeployment to other regions where and when appropriate

Attractive Fundamentals Driving Growth

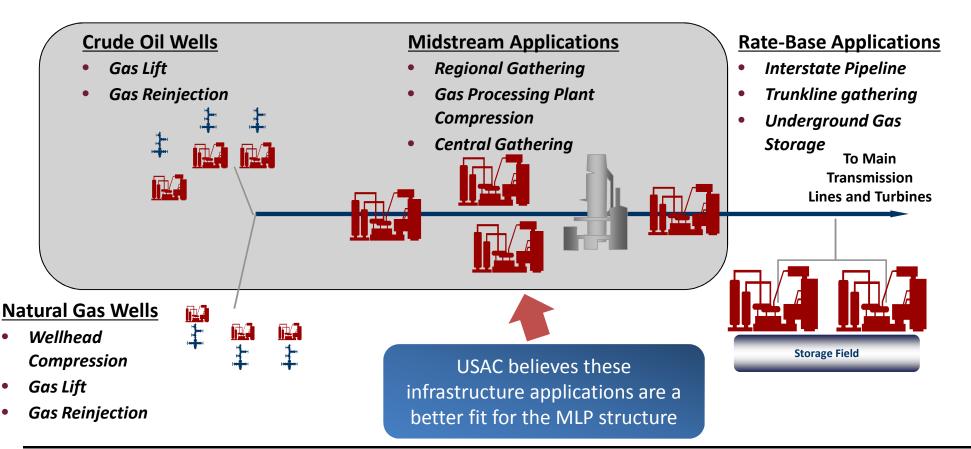
- Gas production increasing primarily in shale plays, which require both more overall compression horsepower and flexible / convertible compressor packages
- Midstream build-out still in "early innings" in many shale plays; compression grows alongside gathering and processing ("G&P") expansions
- Compression frequently outsourced given increased expertise, safety record and reliability

USAC's business is driven by the same attractive fundamentals as the general midstream space: growing domestic hydrocarbon production and demand



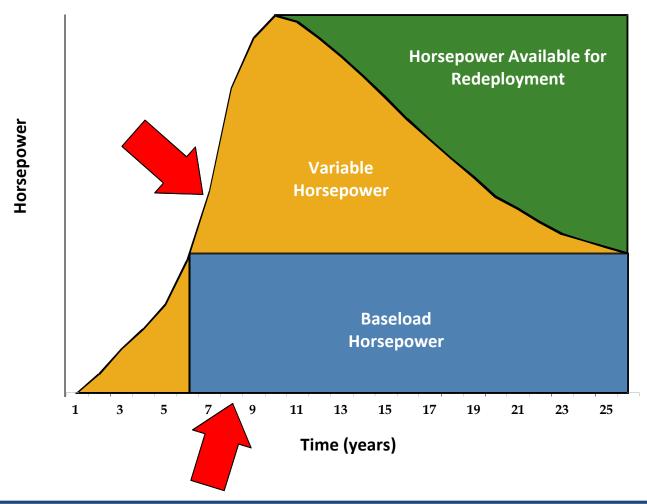
## **Strategic Focus on Infrastructure Applications**

- Compression is a critical service across a range of applications in the production, processing and transportation of oil and natural gas:
  - Enhances oil and natural gas production
  - Maintains reservoir pressure
  - Transports natural gas through gathering lines and into pipelines
- Pressurizes natural gas into and out of processing plants
- Injects and withdraws natural gas into and out of storage
- Delivers natural gas through pipelines to end users





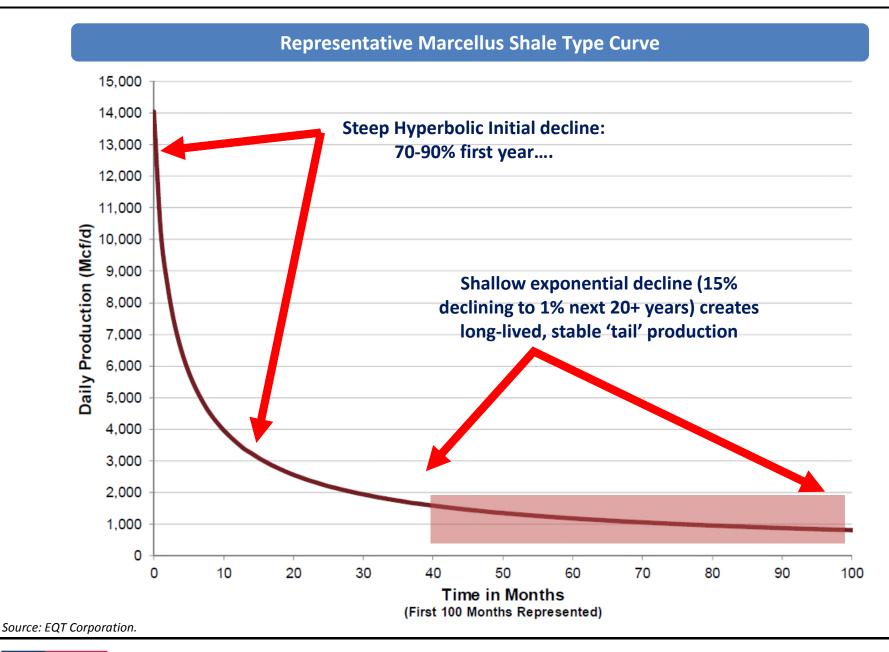
## Long-Life Deployment Cycle – "Early to Mid-Innings"



USAC meets changing contract compression requirements during all phases of the life of a developing natural gas play; larger, project-oriented customers provide USAC with a stable, long-life deployment cycle



### Production Stabilizes in ~ 3 Years then has a LONG life . . .





### **USAC Business Drivers**

### **Compression is Critical Infrastructure for Producing & Transporting Hydrocarbons**

Overall Gas Demand & Production

- ~85% of USAC's business (by HP) installed in natural gas-based applications
- Projected increasing demand / steady production of natural gas
- LNG exports, Mexico exports add to the increasing demand macro picture
- Largely gas price agnostic; activity driven by production volumes and the need to move the gas

Shale Activity

- Expect majority of gas production growth to be satisfied by shale production
- Less crude drilling results in lower associated gas, thus driving increased dry gas production
- Typically lower pressures (vs. conventional) require significantly more compression to move gas (~3x HP)
- Changing operating conditions over time require flexible assets
- Infrastructure build out in early innings; compression follows

Customer
Preference to
Outsource

- Decision to outsource compression can be due to safety, lack of expertise, labor scarcity, alternative capital investment opportunities and other factors
  - Expect more opportunities in current commodity price environment
- Mission-critical assets must run
- Guaranteed run time backed up by exemplary service and adherence to maintenance intervals

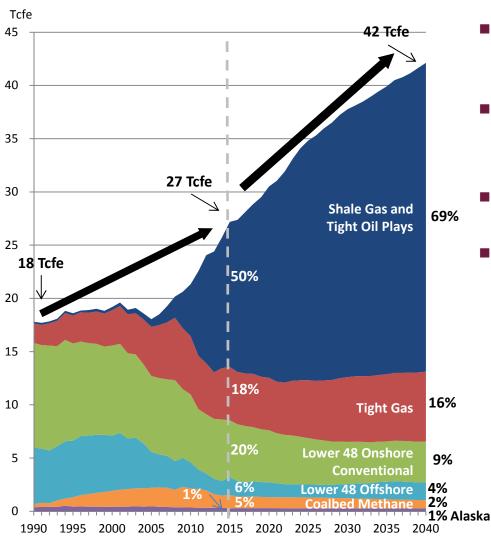
"Core" Crude Oil
Production

- Economical crude oil production continuing in core areas
- Already-drilled horizontal wells regularly use gas lift to extract crude oil



### Macro Thesis: The "Shift to Shale"

### Shale Gas Piece of the Growing Pie Continues to Increase



- Overall natural gas production expected to increase from ~74 Bcf/d in 2015 to ~115 Bcf/d through 2040, an increase of 55%
- Volume projections continue to be revised upwards
  - In 2013, the EIA was projecting ~91 Bcf/d by 2040 that level of volume now expected by 2023!
- Importantly, total shale gas volumes are projected to grow over 2x over the same projected time period
- Production from Marcellus / Utica Shales and Permian / Delaware Basins represent large portion of future natural gas production growth



USAC has placed almost 75% of its newbuild large-HP fleet additions in these areas of robust production growth since the beginning of 2014

Source: U.S. Energy Information Administration, Annual Energy Outlook 2016, August 2016.



## **Growing Shale Compression Requirements**

### **Shale Production Drives Increasing Compression Requirements** (1)

- Shale gas is typically produced at lower wellhead pressures (0-50 PSIG) in contrast to conventional gas wells (100-300 PSIG)
- Pipeline specifications remain constant requiring gas pressure to be increased significantly to move gas into and through pipelines
- As a result, to move the same amount of gas requires significantly more compression

USAC believes compression needs for unconventional basins are up to 3X those of conventional supplies

(HP) 350,000 300.000 250,000 Unconventional 200,000 150,000 Conventional 100,000 50.000 300 250 200 150 100 50 (PSIG) **Well Pressure** 

Source: Ariel Corporation: compressor sizing protocol.

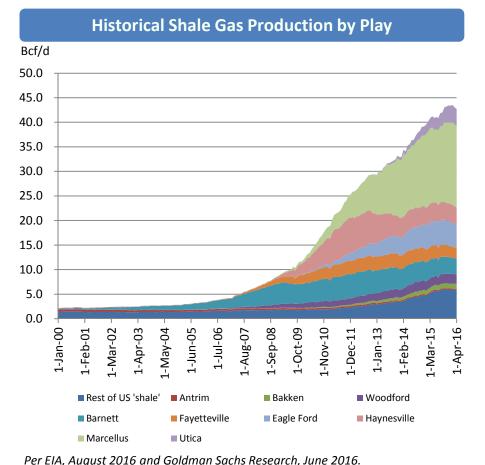
(1) Assumes Discharge Pressure = 1,200 PSIG.

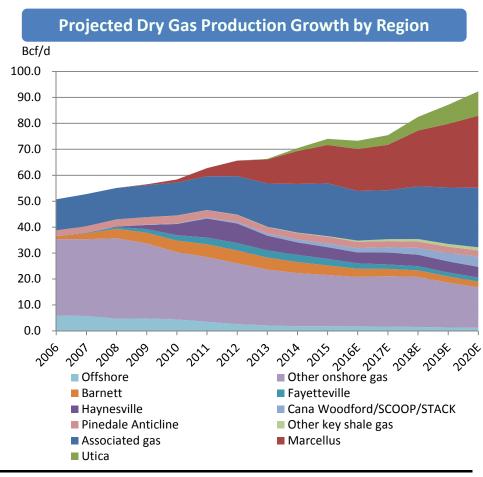


## Changing, But Still Growing, Natural Gas Market

### Marcellus/Utica Production Continues to Drive Growth; Expected to Offset 2016 Associated Gas Decline

- Due to lowered liquids-focused activity since the decline in crude prices in late 2014, associated gas production projected to decrease in 2016
- However, total natural gas supply is expected to continue to grow through 2020 driven by:
  - 1) Productivity gains across key gas plays (specifically Marcellus and Utica)
  - 2) Lower production decline rates and enhanced completions in 'mature' gas plays







## **Natural Gas Demand Poised to Surge**

### "Big Four" Demand Sources Driving Majority of Expected 38 Bcf/d of New Natural Gas Demand Thru 2040

Coal Plant
Retirements
and Gas-Fired
Power Demand

- EIA expects 40 45 gigawatts (GW) of coal-plant retirements in 2016 alone, with 55 GW of expected retirements beyond 2016
- >6 Bcf/d of demand growth expected by the EIA by 2040 from total gas-fired power demand, a majority of which is expected coal plant retirements. Assumes 150% increase from current levels of generation capacity from renewables

**Mexico Exports** 

- Shale gas NOT expected to be near-term focus in Mexico; will continue to rely on imports of US natural gas to meet its growing demand
- EIA suggests ~5 Bcf/d of gas pipeline exports to Mexico by 2020; increase of ~3 Bcf/d from 2014
- Recently announced 2.6 Bcf/d capacity pipeline system project to be built separately in two parts by Spectra Energy and Transcanada; Spectra's leg to be built from Nueces to Brownsville, TX which will connect with TransCanada's Sur de Texas-Tuxpan pipeline in Mexico

**LNG Exports** 

- EIA suggests almost 7 Bcf/d of US LNG exports by 2020, almost 13 Bcf/d by 2025, and upwards of 18 Bcf/d of export demand expected on a longer-term basis thru 2040 (based on contracts signed by consumers and other LNG projects in development)
- Potential for an increased coal-to-gas switching in Europe, which would bolster future US LNG export demand
- First LNG export cargo from Cheniere's Sabine Pass terminal shipped February 2016

Industrial Demand

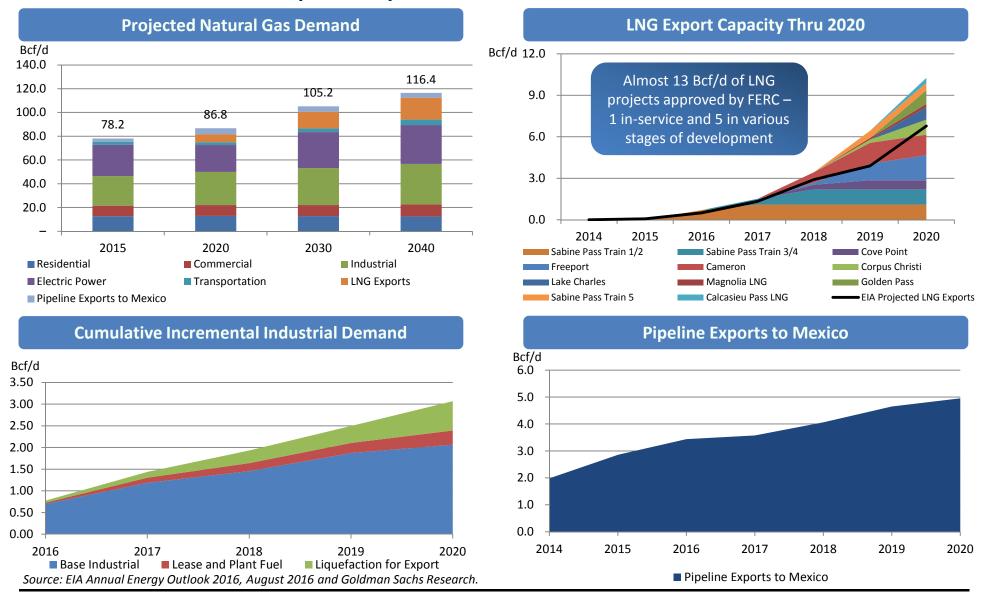
- Expect over 3 Bcf/d and 9 Bcf/d of incremental industrial demand growth by 2020 and 2040, respectively
- Growth driven by increases in both base industrial demand (including fuel for LNG export facilities) as well as new petrochemical plant projects / expansions (ethylene, ammonia and propylene)

Source: U.S. Energy Information Administration, Annual Energy Outlook 2016, August 2016.



## Natural Gas Demand Poised to Surge, Cont'd.

### Industrial Sector, LNG and Pipeline Exports to Mexico Drive Demand Growth







**USAC: Story of Stability and Growth** 



## **USAC History**

### 18-year History of Growth and Differentiated Business Model

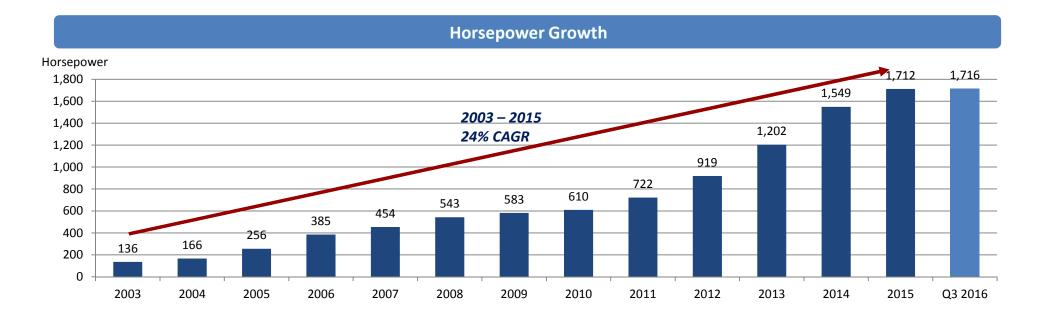
1998: USAC founded by CEO Eric Long with private financial backing

1998 – 2010: USAC grows through organic development – focused primarily on large HP Dec 2010: Riverstone completes acquisition of USAC Jan 2013: USAC \$198mm IPO, used for debt reduction Aug 2013: USAC completes \$182mm S&R Acquisition, 100% equity funded

May 2014: USAC completes \$169mm equity offering; primary net proceeds of \$138mm used to repay debt

September 2015: USAC completes \$74mm equity offering; net proceeds used to repay debt

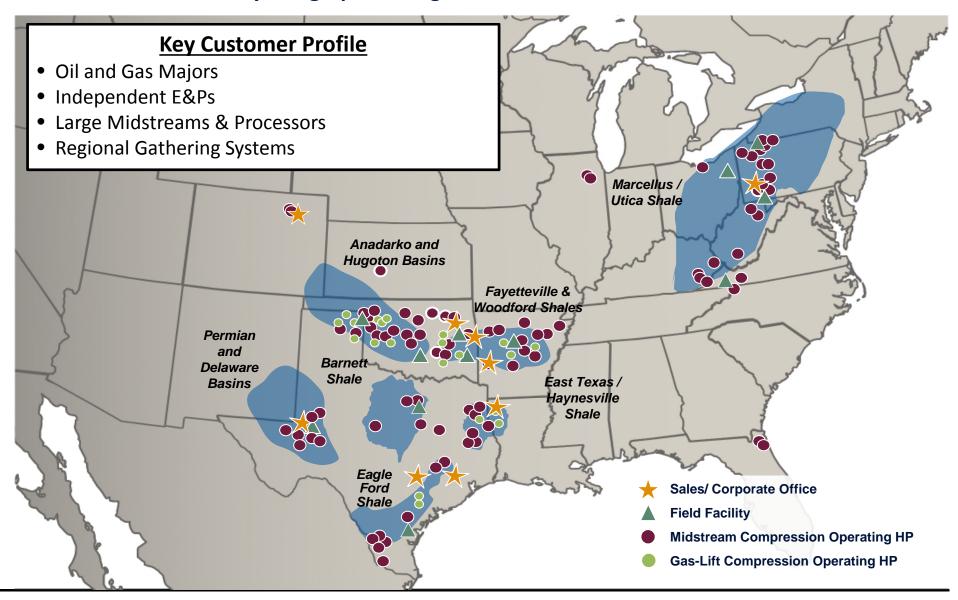
1998 2010 2013 2014 2015 2016





## **Geographical Presence**

### **Diversified Presence in Key Geographical Regions**

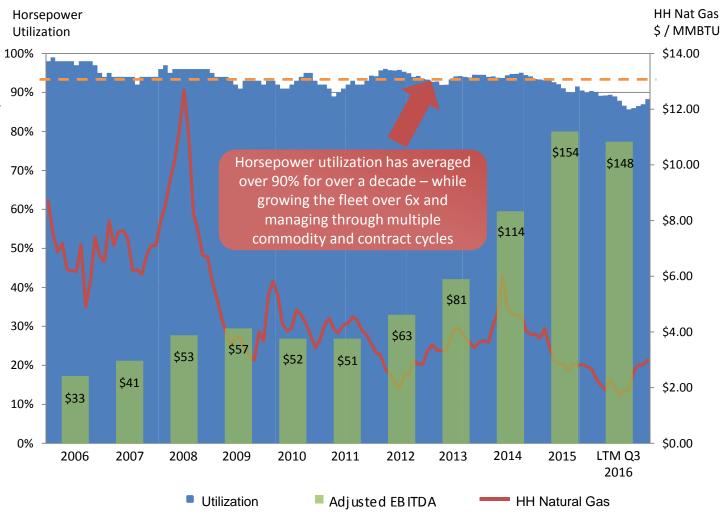




## **Business Model Underpinned by Stability**

### **Stability Through Multiple Commodity Price Cycles**

- Commodity price levels do not directly affect USAC's business prospects
- Rather, natural gas compression is impacted by the level of natural gas
   Demand and Production
- Throughout both the recent and longer-term commodity price cycle, USAC has demonstrated its ability to:
  - i) Grow the Partnership;
  - ii) Maintain high utilization; and
  - iii) Manage for the impact, if any, of commodity prices on our customers



Source: EIA and Partnership historical financials.

Note: See "Basis of Presentation; Explanation of Non-GAAP Financial Measures" for additional information on calculations of horsepower utilization, Adjusted EBITDA, and LTM Adjusted EBITDA.



## Large Horsepower Gas Applications Drives Stability

### **Gas Compression Industry Varies By Size of Compression Unit**

#### **Gas Compression Industry: Key Characteristics by Size** Commentary **Small** Medium Extra Large Large **Compression Unit** 400 - 1,0001.000 -More horsepower 0 - 400 HP1,500+ HP 1,500 HP HP **HP Range** required to move larger volumes → **Gas Volumes** critical gas 0.90 3.20 6.50 13.00 +Moved (mmcf/d) infrastructure Size (L x W x H, ft.) 21 x 12 x 11 33 x 19 x 16 38 x 27 x 20 77 x 17 x 27 **Increasing size &** Weight (lbs.) ~85,000 ~40,000 ~150,000 ~250,000+ demobilization costs create **De-mobilization Costs** significant (typically borne by < \$10K ~\$25K ~\$50K \$100K+ 'barriers to exit' customer) Larger units = **Typical Contract** 1 - 126 months – 2 - 5 years 2-5 years longer months **Length in Industry** 2 years deployment cycles

Note: Used CAT 3306TA ,CAT 3508TALE, CAT 3516BLE, and CAT 3608TALE as representative units for small, medium, large and extra large horsepower categories, respectively. Gas volumes based off of 50 psi suction pressure and 1200 psi discharge pressure.



## **Nature of USA Compression's Contracts**

### **Compression Services Contract Profile**

Contract
Service Rate
Structure is
100% Fixed-Fee

- USA Compression's service contract rates are billed monthly (typically 30 days in advance) and are 100% fixed fee (i.e. contract stipulates a specific \$ / month)
  - Structured similar to take-or-pay contracts commonly seen with midstream companies who operate long-haul, interstate pipelines and large-scale storage assets
- USAC contracts are not tied to either volumetric throughput or any direct commodity price exposure

Critical Nature of Contracts in Distressed Situations

- In the case of customer credit issues, the critical nature of our services is generally recognized by our customers as well as the courts
- We also tend to get paid on an ongoing basis for our services following a customer's bankruptcy petition
  - Without compression, gas is not able to flow and therefore there are no cash flows for our customers to service debt and pay bills
  - Unlike drilling services providers, USAC is as a long-term provider of mission critical compression services under long-term fee based contracts

Unit Level
Contracts Limit
Large-Scale
Returns

- Each of our 2,500+ active units has its own separate and discrete contract with its own original start date and primary term
- Over 60% of our active fleet is under contract with remaining primary term
  - Little risk of large portion of our fleet being returned



## Strong, Large-Cap Customer Base Able to Weather the Storm

# Diverse Customer Base Includes O&G Majors, Independent E&Ps, Large Midstream Operators and Regional Gatherers

Rank	Top Customers	Length of Relationship
1	Pipeline Subsidiary of Utility	3 years
2	Large Public Independent E&P	10+ years
3	Large Public Independent E&P	10+ years <sup>(1)</sup>
4	Large Public MLP	3 years
5	Large Private Midstream	3 years
6	Large Public Independent E&P	9 years
7	Oil and Gas Major	9 years
8	Large Diversified Oil and Gas and MLP Sub	8 years
9	Pipeline Subsidiary of Diversified Oil and Gas	8 years
10	Public Independent E&P	2 years

Top 10 customers
represent over 42% of
total revenue, have a
weighted average market
cap and enterprise value
of ~\$31 billion and
 ~\$42 billion<sup>(2)</sup>,
 respectively, and a
weighted average credit
rating of investment
 grade<sup>(3)</sup>

- USAC has historically had very little bad debt write-offs; in fact, over the last 11 years, USAC has written off only ~\$1 million in bad debts
  - Equates to 0.1% of total billings (>\$1.0 billion) over same period

Note: Rankings and %'s of revenue reflect YTD Q3 2016 revenue.

- (1) Includes prior relationship with S&R Compression, which USAC acquired in August 2013.
- (2) Per ThomsonOne as of 11/1/16.
- (3) Per Moody's and S&P, as of November 2016.



## **Fundamentals Result in Cash Flow Stability**

### "Infrastructure-Nature" of USAC Assets Provide Cash Flow Stability

Long-lived Asset
Base

- Long asset life complements gathering systems and processing facilities served
- Compression units typically last for 40+ years, when properly maintained
- 60% of the capital cost of a unit never wears out
- Young, standardized large HP fleet (avg. age less than 5 years): fuel and emissions-efficient

**Contract Profile** 

- Initial contracts for midstream applications are typically 2-5 years
- Assets tend to stay in field significantly longer than original contract term
- Midstream application customers have high "barriers to exit" resulting in stability in utilization and pricing

Compression
Needs Follow G&P
Development

- USAC's services are essential for the transportation of natural gas and crude oil
  - ▶ Gas generally will not flow into and through pipeline systems without compression
- Production matters more than drilling activity
- Lagging development following G&P build-out

Loyal Customer Base

- Long-standing customer base values relationships and reliability
- USAC has followed its customers to provide compression across multiple basins
- Strategically focused primarily on midstream applications where our customers remain active

USAC's Activity Level is Not Directly Dependent on Commodity Prices





Financial Overview and Investment Highlights



### **Recent Developments: Q3 2016 Review**

### USAC Delivers Strong Q3 2016 Results in a Tough Market; Updates 2016 Guidance

### Operational Update

- Q3 2016 fleet HP of 1.7 million and average revenue generating HP of 1.4 million
- Average horsepower utilization of 87.3% for Q3 2016 up from 86.1% in sequential quarters
  - ▶ Utilization increase driven by material increase in signed contracts for new projects at quarter-end: at highest level since end of 2014 and ~6x our lowest levels seen earlier this year
- Average pricing holding in at \$15.35/HP/month, driven by stability in rates on large HP units
- Increased fleet orders this year by ~7K HP for our very large horsepower class; also expect initial deliveries of 20K HP for 2017

### Financial Update

- Softer activity levels experienced earlier in 2016 impacted Q3 results:
  - Adjusted EBITDA of \$34.6mm
  - ▶ Distributable Cash Flow ("DCF") of \$27.2mm
- Q3 gross operating margin % of 69% and Adjusted EBITDA margin % of 57%
- LP distribution of \$0.525 for Q3 2016; DCF coverage of 0.91x
  - ► Cash coverage of 1.06x; Riverstone decreased DRIP participation to 30%
- Leverage of 5.36x (vs. covenant of 5.95x) on borrowings of \$744 million as of quarter-end
- Updated 2016 Adjusted EBITDA and DCF guidance (see appendix for full details)
  - Adjusted EBITDA range of \$142.5mm to \$147.5mm; DCF range of \$114.0mm to \$119.0mm

Note: See "Basis of Presentation; Explanation of Non-GAAP Financial Measures" for additional information on calculation of Adjusted EBITDA, DCF, DCF coverage, cash coverage and average horsepower utilization.



## Addressing the Market Backdrop: USAC's Strategy

### USA Compression has pulled multiple levers to help navigate this difficult environment

Market Backdrop and the Effect on the Compression Industry

- Lower drilling activity during the downturn has resulted in less production growth; however existing production requires increasing compression to move the same gas volumes through the pipeline system as pressures decline
- Recently hearing more upbeat commentary about activity levels from our customers – assuming commodity prices stabilize at recent levels
- Most customers have completed right-sizing of their compression needs

## Significantly Reduce

**Capital Spending** 

- 2016 budget reduced by ~80% vs. 2015 levels; currently expect \$40 to \$50 million of growth capital
- Relative to many pipeline companies with long, multi-year lead-time projects and large financing needs, USAC is able to quickly ratchet back its capital spending

### Focus on Utilization

**USA Compression's Strategy** 

- Reallocating resources, people, capital and equipment from regions of softness to areas of continued strength and demand
- Flexible unit design allows our compression units to be utilized in a broader range of applications and geographies
- Proactively work with customers to help them optimize their compression requirements

### **Expense Control**

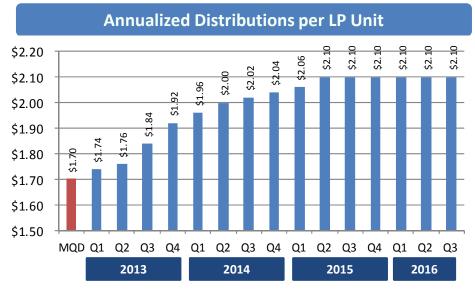
- Continue to wring out operational and corporate efficiencies, as well as savings related to maintenance activities
- Our operations team continues to be proactive in finding creative cost-control solutions
- Margins remain near alltime highs

Our compression services business model is characterized by both stability and growth; our strategy in this down cycle has resulted in relatively stable cash flows



## **USAC Distributions and Leverage Since IPO**

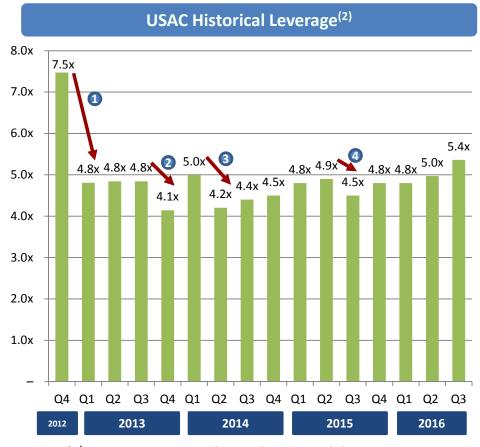
### Prudent Balance Between Distribution Growth, Coverage and Leverage



 DCF coverage for Q3 2016 is 0.91x and Cash Coverage Ratio <sup>(1)</sup>, as a result of USAC's Distribution Reinvestment Plan ("DRIP"), is 1.06x

### **DRIP Program**

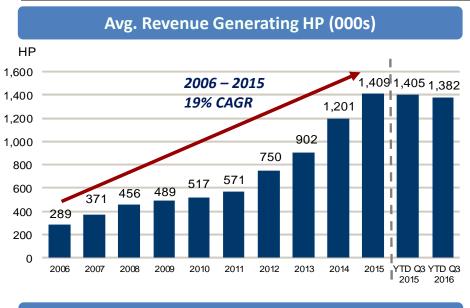
- The DRIP has given all investors the option to reinvest distributions on their units into newly issued common units
- The participation by affiliates of USAC in the DRIP has allowed USAC to retain a significant portion of its quarterly cash distributions, providing an additional cash coverage cushion and permit us to utilize the retained cash to fund continued organic growth or to help de-lever the balance sheet

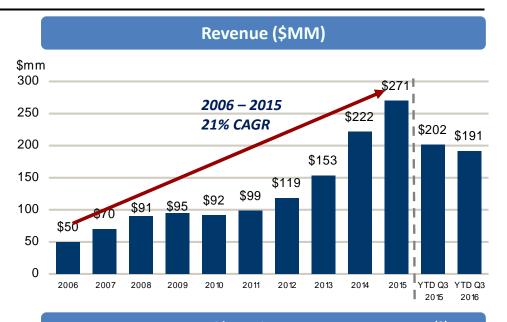


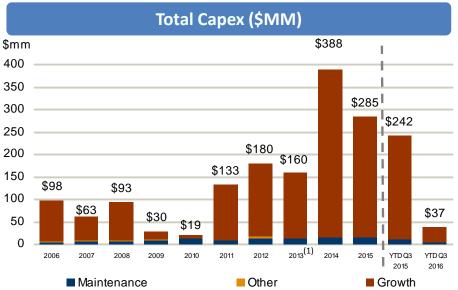
- 1) \$198mm IPO proceeds; used to repay debt
- 2) \$182mm acquisition of S&R gas lift fleet; 100% equity
- 3) \$138mm follow-on offering; proceeds used to repay debt
- 4) \$74mm follow-on offering; proceeds used to repay debt
- (1) See "Basis of Presentation; Explanation of Non-GAAP Financial Measures" for additional information on calculation of DCF coverage and Cash Coverage Ratios.
- (2) Historical leverage calculated as total debt divided by annualized quarterly Adjusted EBITDA for the applicable quarter, in accordance with our current Credit Agreement. Actual historical leverage may differ based on certain adjustments, and prior to Q4 2013 was calculated using LTM Adjusted EBITDA.

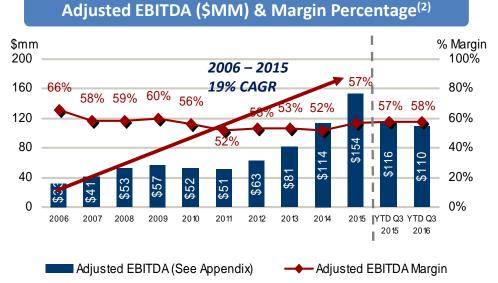


## **Operational and Financial Performance**









- (1) Does not include \$182mm acquisition of S&R Compression, financed with 7.4mm Common Units (\$178mm net of cash acquired).
- (2) See "Basis of Presentation; Explanation of Non-GAAP Financial Measures" for information on calculations of Adjusted EBITDA and Adjusted EBITDA Margin Percentage.



## **USAC Investment Highlights**

### **USAC's Business Prospects Driven By Positive Macro Drivers in the Midstream Industry**

Critical Midstream Infrastructure

- Continued focus on infrastructure-oriented compression applications; compression is critical to transporting hydrocarbons to end markets
- Shale gas continues to reward flexible compression providers
- Gas lift operations continue in our core areas; well economics (lifting vs. finding costs) still favorable

Exposure to Strategic Producing Regions

- USAC owns and operates assets in prolific oil and gas shale basins benefitting from ongoing midstream build-out
- Well-positioned in previously neglected dry gas basins able to capitalize on recent shift from "associated gas" growth to dry gas production growth
- Continued organic development through presence in areas of natural gas processing
- Gas-lift compression exposed to favorable trends / markets in crude oil production

Stable Cash Flows with Visible Growth

- Infrastructure nature of assets results in compression units typically remaining in the field well beyond initial contract term
- Continued strong utilization history drives return on capital employed

Strategic Customer Relationships

- Services provided to large, high-quality midstream and upstream customers
- Continued outsourcing of service providers creates strategic opportunities for USAC
- Long-standing customer relationships in all operating regions creates a significant barrier to entry





Appendix



## **Updated 2016 Guidance Ranges**

Plus: Interest expense, net Plus: Depreciation and amortization Plus: Income tax expense	\$9.3 million to \$14.3 million \$21.2 million \$91.6 million \$0.4 million 2.5 million to \$127.5 million
Plus: Depreciation and amortization Plus: Income tax expense	\$91.6 million \$0.4 million
Plus: Income tax expense	\$0.4 million
<u> </u>	<u> </u>
EBITDA \$122	2.5 million to \$127.5 million
	2.0 million to ψ127.0 million
Plus: Interest income on capital lease	\$1.5 million
Plus: Unit-based compensation expense (1)	\$12.1 million
Plus: Impairment of compression equipment	\$4.1 million
Plus: Loss (gain) on sale of assets	\$0.8 million
Plus: Transaction expenses	\$1.0 million
Plus: Severance charges	\$0.5 million
Adjusted EBITDA \$142	2.5 million to \$147.5 million
Less: Cash interest expense	\$20.0 million
Less: Current income tax expense	\$0.5 million
Less: Maintenance capital expenditures	\$8.0 million
Distributable Cash Flow \$114	4.0 million to \$119.0 million

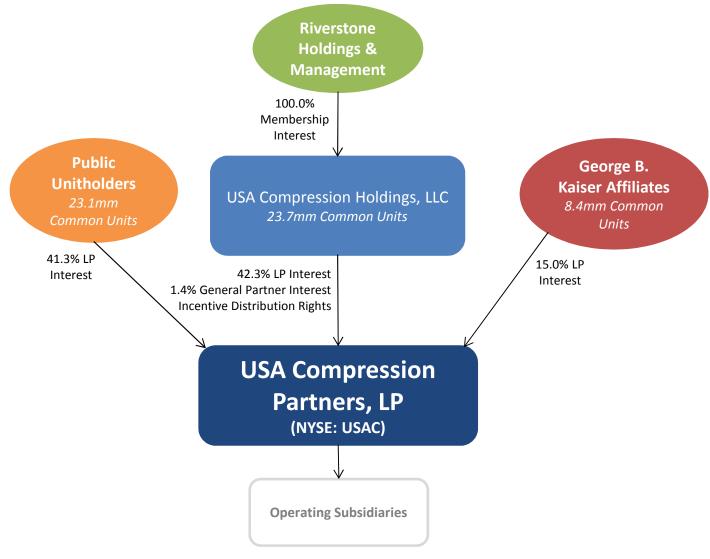
(1) Based on the Partnership's closing unit price as of September 30, 2016.



Guidance

## **USA Compression Ownership Structure**

### **USAC** is a Pure-play Compression MLP Backed by Experienced Energy Investors



Note: As of November 4, 2016. Does not reflect effect of Q3 2016 DRIP.



## **Non-GAAP Reconciliations**

	Three Months					Nine Months						
		Ended Sep	temb	er 30,		Ended Sep	teml	ember 30,				
		2016		2015		2016		2015				
Net income (loss)	\$	(2,146)	\$	9,805	\$	9,666	\$	5,357				
Interest expense, net		5,275		4,665		15,476		13,074				
Depreciation and amortization		23,195		21,360		68,701		63,598				
Income taxes		74		1,083		402		1,304				
EBITDA	\$	26,398	\$	36,913	\$	94,245	\$	83,333				
Impairment of compression equipment		3,441		443		4,134		27,272				
Impairment of goodwill		-		-		-		-				
Interest income on capital lease		348		401		1,085		1,242				
Unit-based compensation expense		3,647		804		8,481		3,068				
Equipment operating lease expense		-		-		-		-				
Riverstone management fee		-		-		-		-				
Restructuring / severance charges		5		-		497		-				
Fees and expenses related to the Holdings Acquisition		-		-		-		-				
Transaction expenses for acquisitions		950		-		950		-				
Loss (gain) on sale of assets and other		(155)		920		795		702				
Adjusted EBITDA	\$	34,634	\$	39,481	\$	110,187	\$	115,617				
Interest expense, net		(5,275)		(4,665)		(15,476)		(13,074)				
Income tax expense		(74)		(1,083)		(402)		(1,304)				
Interest income on capital lease		(348)		(401)		(1,085)		(1,242)				
Equipment operating lease expense		-		-		-		-				
Riverstone management fee		-		-		-		-				
Restructuring / severance charges		(5)		-		(497)		-				
Fees and expenses related to the Holdings Acquisition		-		-		-		-				
Transaction expenses for acquisitions		(950)		-		(950)		-				
Non-cash interest expense and other		546		416		1,561		1,286				
Changes in operating assets and liabilities		7,611		445		1,258		(18,540)				
Net cash provided by operating activities	\$	36,139	\$	34,193	\$	94,596	\$	82,743				



## Non-GAAP Reconciliations, Cont'd.

	Year Ended December 31,															
		2015		2014		2013		2012		2011	 2010	 2009	 2008		2007	2006
Net income (loss)	\$	(154,273)	\$	24,946	\$	11,071	\$	4,503	\$	69	\$ 10,479	\$ 21,228	\$ 20,911	\$	7,122	\$ 9,829
Interest expense, net		17,605		12,529		12,488		15,905		12,970	12,279	10,043	14,003		16,468	13,209
Depreciation and amortization		85,238		71,156		52,917		41,880		32,738	24,569	22,957	18,016		13,437	9,770
Income taxes		1,085		103		280		196		155	155	190	119		155	-
EBITDA	\$	(50,345)	\$	108,734	\$	76,756	\$	62,484	\$	45,932	\$ 47,482	\$ 54,418	\$ 53,049	\$	37,182	\$ 32,808
Impairment of compression equipment		27,274	-	2,266		203		-		-	 -	1,677	-		1,028	-
Impairment of goodwill		172,189		-		-		-		-	-	-	-		-	-
Interest income on capital lease		1,631		1,274		-		-		-	-	-	-		-	-
Unit-based compensation expense		3,863		3,034		1,343		-		-	382	269	225		2,352	-
Equipment operating lease expense		-		-		-		-		4,053	2,285	553	-		-	-
Riverstone management fee		-		-		49		1,000		1,000	-	-	-		-	-
Restructuring / severance charges		-		-		-		-		300	-	-	-		-	-
Fees and expenses related to the Holdings Acquisition		-		-		-		-		-	1,838	-	-		-	-
Transaction expenses for acquisitions		-		1,299		2,142		-		-	-	-	-		-	-
Loss (gain) on sale of assets and other		(1,040)		(2,198)		637						 	 			
Adjusted EBITDA	\$	153,572	\$	114,409	\$	81,130	\$	63,484	\$	51,285	\$ 51,987	\$ 56,917	\$ 53,274	\$	40,562	\$ 32,808
Interest expense, net		(17,605)		(12,529)		(12,488)		(15,905)		(12,970)	(12,279)	(10,043)	(14,003)		(16,468)	(13,209)
Income tax expense		(1,085)		(103)		(280)		(196)		(155)	(155)	(190)	(119)		(155)	-
Interest income on capital lease		(1,631)		(1,274)		-		-		-	-	-	-		-	-
Equipment operating lease expense		-		-		-		-		(4,053)	(2,285)	(553)	-		-	-
Riverstone management fee		-		-		(49)		(1,000)		(1,000)	-	-	-		-	-
Restructuring / severance charges		-		-		-		-		(300)	-	-	-		-	-
Fees and expenses related to the Holdings Acquisition		-		-		-		-		-	(1,838)	-	-		-	-
Transaction expenses for acquisitions		-		(1,299)		(2,142)		-		-	-	-	-		-	-
Non-cash interest expense and other		1,702		1,189		1,839		(58)		(920)	3,362	288	201		1,666	(1,077)
Changes in operating assets and liabilities		(17,552)	_	1,498		180		(4,351)		1,895	(220)	 (3,474)	1,346	_	836	 1,047
Net cash provided by operating activities	\$	117,401	\$	101,891	\$	68,190	\$	41,974	\$	33,782	\$ 38,572	\$ 42,945	\$ 40,699	\$	26,441	\$ 19,569



## Non-GAAP Reconciliations, Cont'd.

	Three months ended							
	Sept	ember 30,	J	une 30,	Sept	ember 30,		
		2016		2016		2015		
Net income (loss)	\$	(2,146)	\$	3,274	\$	9,805		
Plus: Non-cash interest expense		546		548		416		
Plus: Non-cash income tax expense		74		32		1,076		
Plus: Depreciation and amortization		23,195		23,412		21,360		
Plus: Unit-based compensation expense		3,647		3,022		804		
Plus: Impairment of compression equipment		3,441		693		443		
Plus: Transaction expenses for acquisitions		950		-		-		
Plus: Severance charges		5		81		-		
Plus: Loss (gain) on sale of assets and other		(82)		1,072		1,324		
Less: Maintenance capital expenditures		(2,407)		(1,644)		(2,959)		
Distributable cash flow	\$	27,223	\$	30,490	\$	32,269		
Plus: Maintenance capital expenditures		2,407		1,644		2,959		
Plus: Changes in operating assets and liabilities		7,611		4,476		445		
Less: Other		(1,102)		(113)		(1,480)		
Net cash provided by operating activities	\$	36,139	\$	36,497	\$	34,193		
Distributable Cash Flow		27,223		30,490		32,269		
Cash distributions to general partner and IDRs		717		715		697		
Distributable Cash Flow attributable to limited partner interest	\$	26,506	\$	29,775	\$	31,572		
Distributions for Distributable Cash Flow Coverage Ratio	\$	29,025	\$	28,805	\$	25,290		
Distributions reinvested in the DRIP	\$	4,108	\$	6,483	\$	15,179		
Distributions for Cash Coverage Ratio	\$	24,917	\$	22,322	\$	10,111		
Distributable Cash Flow Coverage Ratio		0.91		1.03		1.25		
Cash Coverage Ratio		1.06		1.33		3.12		



### Basis of Presentation; Explanation of Non-GAAP Financial Measures

This presentation includes the non-GAAP financial measures of Adjusted EBITDA, LTM Adjusted EBITDA, Adjusted EBITDA Margin Percentage, Distributable Cash Flow, Distributable Cash Flow Coverage Ratio and Cash Coverage Ratio, as well as horsepower utilization.

EBITDA, a measure not defined under U.S. generally accepted counting principles ("GAAP"), is defined by USAC as net income (loss) before net interest expense, income taxes, and depreciation and amortization expense. Adjusted EBITDA, which also is a non-GAAP measure, is defined by USAC as EBITDA plus impairment of compression equipment expense, impairment of goodwill, interest income, unit-based compensation expense, restructuring/severance charges, management fees, expenses under our operating lease with Caterpillar, certain transaction fees, (gain)/loss on sale of assets and other. The Partnership's management views Adjusted EBITDA as one of its primary management tools, to assess: (1) the financial performance of the Partnership's assets without regard to the impact of financing methods, capital structure or historical cost basis of the Partnership's assets; (2) the viability of capital expenditure projects and the overall rates of return on alternative investment opportunities; (3) the ability of the Partnership's assets to generate cash sufficient to make debt payments and to make distributions; and (4) the Partnership's operating performance as compared to those of other companies in its industry without regard to the impact of financing methods and capital structure. The Partnership believes that Adjusted EBITDA provides useful information to investors because, when viewed with GAAP results and the accompanying reconciliations, it provides a more complete understanding of the Partnership's performance than GAAP results alone. Adjusted EBITDA Margin Percentage is calculated by USAC as Adjusted EBITDA for the most recently completed fiscal year and the Adjusted EBITDA for the most recently completed fiscal year and the Adjusted EBITDA for the corresponding year-to-date period of the preceding fiscal year.

Distributable Cash Flow, a non-GAAP measure, is defined as net income (loss) plus non-cash interest expense, non-cash income tax expense, depreciation and amortization expense, unit-based compensation expense, severance charges, impairment of compression equipment, impairment of goodwill, certain transaction fees, and (gain)/loss on sale of assets and other, less maintenance capital expenditures. The definition of Distributable Cash Flow is identical to the definition of Adjusted Distributable Cash Flow previously presented. The Partnership's management believes Distributable Cash Flow is an important measure of operating performance because it allows management, investors and others to compare basic cash flows the Partnership generates (prior to the establishment of any retained cash reserves by the Partnership's general partner and the effect of the Partnership's Distribution Reinvestment Plan) to the cash distributions the Partnership expects to pay its unitholders. See previous slides for Adjusted EBITDA reconciled to net income (loss) and net cash provided by operating activities, and net income (loss) reconciled to Distributable Cash Flow.

This presentation contains a forward-looking estimate of Adjusted EBITDA and Distributable Cash Flow projected to be generated by the Partnership in its 2016 fiscal year. A reconciliation of the forward-looking estimates of Adjusted EBITDA and Distributable Cash Flow to net cash provided by operating activities is not provided because the items necessary to estimate net cash provided by operating activities, in particular the change in operating assets and liabilities amounts, are not accessible or estimable at this time. The Partnership does not anticipate the changes in operating assets and liabilities amounts to be material, but changes in accounts receivable, accounts payable, accrued liabilities and deferred revenue could be significant, such that the amount of net cash provided by operating activities would vary substantially from the amount of projected Adjusted EBITDA.

Adjusted EBITDA and Distributable Cash Flow should not be considered an alternative to, or more meaningful than, net income (loss), operating income, cash flows from operating activities or any other measure of financial performance presented in accordance with GAAP as measures of operating performance and liquidity. Moreover, Adjusted EBITDA and Distributable Cash Flow as presented may not be comparable to similarly titled measures of other companies because other entities may not calculate such measures in the same manner.

The Partnership believes that external users of its financial statements benefit from having access to the same financial measures that management uses in evaluating the results of the Partnership's business. Further, the Partnership believes that these measures are useful to investors because they are one of the bases for comparing the Partnership's operating performance with that of other companies with similar operations.

Horsepower utilization is calculated as (i)(a) revenue generating HP plus (b) HP in the Partnership's fleet that is under contract, but is not yet generating revenue plus (c) HP not yet in the Partnership's fleet that is under contract, not yet generating revenue and is subject to a purchase order, divided by (ii) total available HP less idle HP that is under repair. Average utilization calculated as the average utilization for the months in the period based on utilization at the end of each month in the period.

Distributable Cash Flow Coverage Ratio, a non-GAAP measure, is defined as Distributable Cash Flow less cash distributions to the Partnership's general partner and incentive distribution rights ("IDRs"), divided by distributions declared to limited partnership unitholders for the period. We define Cash Coverage Ratio as Distributable Cash Flow less cash distributions to the Partnership's general partner and IDRs divided by cash distributions paid to limited partnership unitholders, after consideration of the DRIP. We believe Distributable Cash Flow Coverage Ratio and Cash Coverage Ratio are important measures of operating performance because they allow management, investors and others to gauge our ability to pay cash distributions to limited partner unitholders using the cash flows we generate. Our Distributable Cash Flow Coverage Ratio and Cash Coverage Ratio as presented may not be comparable to similarly titled measures of other companies.

